



News from the Frontier of Innovation

February 2000

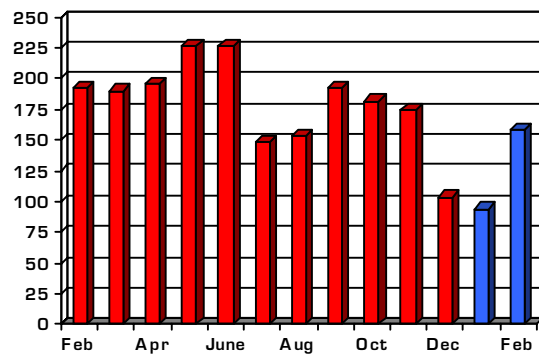
Monthly Activity Report from the Loudoun County Department of Economic Development

New Prospect Activity:

Prospect activity for the month of February:

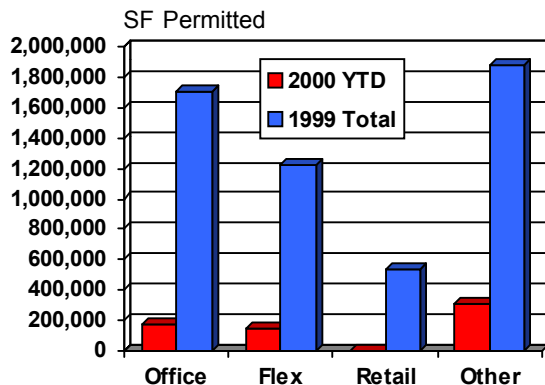
- @ Received 64 requests for general information
- @ Delivered 34 Packages/Presentations
- @ Worked with 12 new and 48 on-going prospects

Total Prospect Activity
February 1999 - February 2000



New Construction Activity:

Nonresidential Construction
1999 Total and 2000 YTD January



For the first month of year 2000, the value of new buildings (\$65,521,492) and alterations (\$1,364,158) total nearly \$66.9 million.

Loudoun County permitted 612,488 square feet of non-residential construction during the month of January:

- ~ Office - 164,839 SF (166,028 SF last month)
- ! Flex/Industrial - 147,433 SF (337,708 SF last month)
- ~ Retail - 0 SF (104,911 SF last month)
- ! Other - 300,216 SF (160,491 SF last month)
- ~ Taxable - 433,698 SF (750,257 SF last month)
- ! Route 28 - 312,272 SF (253,165 SF last month)

Announcements:

New Business

☛ **Verio Inc.**, (<http://home.verio.net>; Nasdaq:VRIO), is the world's largest operator of Web sites for businesses and a leading provider of comprehensive Internet services. Verio will occupy an approximately 80,000 sq. ft. data center in Dulles North Corporate Center. Loudoun welcomes 30 new employees expected to start in mid-May 2000.

☛ **Brambleton, LLC**, currently located in Reston, has 3,100 square feet of space under construction at Loudoun Gateway. As the developers of the Brambleton PUD project, the firm looks forward to moving to Loudoun this summer and welcoming 6 to 10 new employees to the county.

☛ **Nova Management Services, Inc.**, has occupied 1,500 sq. ft. at Loudoun Tech Center. The firm provides accounting management service. The firm expects to make 2 new hires.

☛ **Atlantic Food Group**, a wholesale distributor of frozen seafood and beef, occupies 1,600 sq. ft. in Dulles International Park. Atlantic Food Group welcomes 10 new hires.

☛ **Auto Broadcasting Corp.**, has purchased approximately 83 acres to construct an auto auction facility at Bryant Dulles Industrial Park. The company plans to employ over 250 part-time and full-time employees.

Existing Business

☛ **i3 Solutions, Inc.**, (<http://www.i3-solutions.com>) has nearly doubled its website design and Internet services operation on Center Oak Plaza in Loudoun Tech Center. The expansion involves nearly 5,900 sq. ft. and 38 new hires. The total operation supports nearly 10,300 sq. ft. and 60 employees.

☛ **Micromedia Corporation** will be expanding to a new site in Purcellville and building a 5,000+ sq. ft. office building. Currently located in Leesburg, Micromedia develops customized technology-based solutions and provides Internet-based training and publishing to noteworthy Fortune 500 companies. The firm plans to move into its new space by December 2000 and create 20 to 30 jobs within the next two to three years.

☛ **Kamino International Transportation, Inc.**, (<http://www.kamino.co.uk/>) is an international company that has built a worldwide network of offices and facilities specializing in freight forwarding. The firm has expanded by nearly 5,400 sq. ft. and now occupies 11,000 sq. ft. in Concorde Industrial Park. Of their 11 employees, 2 hires have been directly related to this expansion.

☛ **CDS Air Freight, Inc.**, a company specializing in freight forwarding located in Concorde Industrial Park has expanded by 5,320 sq. ft. and now occupies 11,000 sq. ft. and employs a total of 20 people. No new hires are expected as a result of this expansion.

☛ **Kuehne & Nagel, Inc.** (<http://www.kuehne-nagel.com/>) is one of the world's leading transport and logistics groups. With some 13,000 employees working at nearly 500 locations in more than 80 countries around the world, the group covers every aspect of international freight forwarding – on land, at sea and in the air. With this expansion of 15,000 sq. ft., the firm now occupies 32,000 sq. ft. in Loudoun Gateway Industrial Park. K&N employees 31 of which 10 are new hires.

Noteworthy:

☛ Virginia's Commissioner of Agriculture, Mr. Carlton Courter, has been confirmed as a keynote speaker for the Rural/Agricultural Enterprise Conference and Exposition to be held on March 24, 2000 at the Virginia Guard Armory in Leesburg. This inaugural event is sponsored by the Cooperative Extension, Economic Development and Agricultural Advisory Committee. Firms interested in exhibiting should contact the Cooperative Extension at 703.777.0373.

☛ **Board of Supervisors ED Activities:** Chairman York and Supervisor Towe attended the Loudoun Chamber's Annual Meeting co-sponsored by the Department of Economic Development (DED). Supervisor Hiatt presented an Open Door Certificate to Country Inn & Suites, Dulles. Chairman York and Supervisors Towe & Hiatt were guests at the Washington Airports Task Force luncheon. Supervisor Harris was a guest at the Committee for Dulles luncheon.

☛ Loudoun County published a zoning determination on February 14th specifying that data centers are compatible with office uses. DED, Zoning, and the County Attorney collaborated on this project with the support of County Administration and Chairman York.

☛ On February 23, Cindy Richmond briefed the Planning Commission on the economic and demographic trends for consideration throughout the comprehensive plan update process.